

FOR IMMEDIATE RELEASE
September 22, 2005

Contact: Ed Domansky
770.994.4579

LogistiCare Wins Statewide Contract for Medicaid Transportation Management in Virginia

ATLANTA – LogistiCare announced today that it has signed a statewide contract with the Virginia Department of Medical Assistance Services (DMAS) to continue providing Non-Emergency Transportation (NET) services for Medicaid recipients. The contract will run from 2005 through 2011, inclusive of renewal options.

LogistiCare has operated a Medicaid transportation brokerage in Virginia since 2001 when it won a contract to manage brokerage operations in three of the state's seven regions. In late 2002, DMAS made an urgent request of LogistiCare to step in and take over management of the state's other four regions in just three weeks. The company's Virginia NET operations now handle more than 4 million trips annually for nearly a half-million eligible Medicaid members, which includes several health maintenance organizations.

“We are extremely pleased that DMAS awarded us the contract again, recognizing the valuable contributions LogistiCare has made to the state's Medicaid NEMT program over the last five years,” said John Shermyen, president and chief executive officer of LogistiCare. “I am proud of all our accomplishments in Virginia. Being asked to jump in and take on four regions on such short notice back in 2002, I think, speaks volumes about our reputation and abilities. All of this comes as the result of much hard work and dedication of our Virginia operations team.”

LogistiCare's Virginia team also serves medical plans in the District of Columbia, Pennsylvania and the state of Delaware's Medicaid program.

“We are looking forward to continuing our relationship with DMAS and continuing to

--MORE--

LogistiCare wins statewide contract for Medicaid transportation management in Virginia
September 22, 2005

provide the best NEMT services possible for eligible Virginia Medicaid recipients for many years to come,” added Shermeyen.

In the first year of LogistiCare’s management in Virginia, DMAS saw its costs decrease by 28 percent, or about \$16 million, while utilization actually increased. Over the period of the current contract, LogistiCare has kept overall program costs stable.

LogistiCare also worked with DMAS to obtain legislative authorization to add a stretcher-van benefit for recipients that could not sit upright but that also did not require ambulance-level services while in transport. This solution resulted in an additional significant savings for Virginia taxpayers.

About LogistiCare

Headquartered in Atlanta, LogistiCare is the nation's leading provider of specialized transportation network management. The company's government clients include state Medicaid agencies, school boards and transit authorities. Healthcare sector clients include hospital systems and many of the nation's largest managed care organizations.

With its market innovation, proprietary software and proven record of creating budget stability and program integrity, LogistiCare is well known as the leader in improving non-emergency transportation programs. On an annual basis, the company manages a national network of more than 700 transportation companies that deliver more than 11 million trips to customers annually. For more information, please visit

www.logisticare.com.

###