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LogistiCare CEO Participates in Panel Discussion on Transportation Brokerages at CTAA Expo 2005

ATLANTA -- LogistiCare President and Chief Executive Officer John Shermeyen today took part in a panel discussion entitled "Focus on Transportation Brokerages" at the Community Transportation Association of America's Expo 2005 in St. Louis.

The broker model was discussed from a variety of viewpoints, as panelists represented government, brokers and transportation providers. Session participants learned how the transportation broker enables quality transportation that is both efficient and cost-effective.

"Explaining our business model and demonstrating its efficiencies both from a cost and service quality perspective has been an education process," said Shermeyen. "Modifying behavior and thoughts is never easy; but the results speak for themselves, and we foresee continued growth into the future. It's inevitable."

The seven-day event seeks to educate and inform participants about public and community transportation issues and challenges while encouraging innovations and solutions through sharing of real experiences.

"We've found that enabling the use of fixed-route transit can be both cost effective and efficient for us and our clients. It often works better for everyone if we buy a monthly bus pass than if we pay only on a per trip basis for trips to and from the doctor. In addition to getting individuals to their medical appointments, this method also serves as a tool to familiarize them with public transportation and all the doors it can open for them.

"The broker model enables clients to improve access to vital healthcare services, to better manage their costs and to improve overall service quality," Shermeyen explained to the audience. "Our version of the model is rather unique in that we take on all the risk and handle all the back-office functions. And, at a time when state Medicaid budgets and operational costs continue to increase, we believe that history is beginning to help us make our point: The model has saved states millions of dollars through the skill and experience that transportation management offers."

LogistiCare is a CTAA member and a sponsor of Expo 2005.

About LogistiCare

Headquartered in Atlanta, LogistiCare is the nation's leading provider of specialized transportation network management. The company's government clients include state Medicaid agencies, Medicare HMOs, school boards, transit and paratransit authorities. Healthcare sector clients include hospital systems and many of the nation's largest managed care organizations.

With its market innovation, proprietary software, and proven record of creating budget stability and program integrity, LogistiCare is well known as the leader in improving non-emergency transportation programs. On an annual basis, the company manages a national network of more than 1,700 transportation companies that deliver more than 13 million trips to customers annually.

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