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## LogistiCare Awarded Medicaid Non-Emergency Transportation Contract from Commonwealth of Kentucky

**ATLANTA** -- LogistiCare Solutions, LLC, the nation's leading specialized transportation network manager, today announced the Commonwealth of Kentucky has awarded the company a multi-year agreement to manage non-emergency transportation (NET) for Medicaid recipients in Region 6. Approximately 94,500 eligible Medicaid recipients reside in Region 6, which comprises Bullitt, Jefferson (City of Louisville), Oldham, Shelby and Spencer counties.

The Commonwealth of Kentucky Finance and Administration Cabinet on behalf of the Kentucky Transportation Cabinet (KyTC) granted the award. The agreement, which becomes effective on May 1, 2003, extends through June 30, 2004, and includes an option for a one-year renewal. In Kentucky, the Medicaid NET program is called the Human Service Transportation Delivery program (HSTD), and is managed by the Office of Transportation Delivery.

Under terms of the contract, LogistiCare will manage the complete NET transportation process for Medicaid recipients in Region 6, including eligibility screening, trip scheduling, and third-party contracting with local transportation providers who will deliver the actual trip service. In its management oversight role, LogistiCare also will be responsible for provider trip reimbursement and overall quality assurance. "LogistiCare has enjoyed a track record of unmatched success in providing state and government clients with successful solutions to their Medicaid non-emergency transportation programs," said John Shermyen, chairman and CEO of LogistiCare. "We are pleased to gain business presence in the Commonwealth of Kentucky, as well as expand our presence on the East Coast, where we already manage similar contracts for several other government clients. We look forward to partnering with the Kentucky Transportation Cabinet to quickly enhance service levels for their constituency in Region 6."

In its new role, LogistiCare will employ a dedicated staff of 20 people to manage its contract with the Commonwealth. The company will coordinate services from a new regional office located in downtown Louisville, Ky.

### About the Transportation Network Manager Model

LogistiCare pioneered the transportation network management system or "brokerage" concept, which offers government and commercial organizations a complete, single contract, outsourcing solution for their specialized transportation needs. LogistiCare's market approach centralizes management of certain gatekeeping processes through network operations centers, while managing through regional offices a network of multiple transportation companies to deliver the actual trip service. LogistiCare's sophisticated network operations center technology in combination with field management of local transportation companies, or "providers," ensures the appropriate level of service (e.g., ambulatory, stretcher, and wheelchair) is provided in the most efficient and satisfactory manner. Prior to this approach, a fragmented system of multiple providers offering varying levels of service existed. Network operation centers manage call center operations, including eligibility screening, reservations, billing, reporting and IT support. Regional offices manage networks of commercial, non-profit and public transportation providers. Regional office management ensure proper provider relations, facility outreach, quality assurance, and in many instances routing and dispatching.

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## About LogistiCare

Headquartered in Atlanta, Ga., LogistiCare is the nation's leading manager of outsourced specialized transportation network management services for government agencies, managed care organizations, self-funded insurers, hospitals, transit authorities and school boards. The company currently holds more than 25 contracts in seven states and the District of Columbia and manages a national network of more than 1,000 transportation providers. Its 23 office locations throughout the United States coordinate over 7 million trips for more than 3 million recipients each year. LogistiCare originated as a software solutions developer and later evolved into an outsourcing company based on the success of its proprietary management software. Its services are distinguished by an emphasis on customer service and quality assurance, complemented by the most advanced technology, including telephone, Internet, mobile data, global positioning systems and other wireless devices.

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